

CENTER OF EXCELLENCE

for

FRONTIER WORKFORCE & TECHNOLOGY

One Infrastructure. Every Academic Lever. Institution-Wide Impact.

Powered by Women in Cloud × Ollin EDU



Your university is committed to strengthening the intrinsic value of its degrees and preparing students for rapidly evolving technology careers. Achieving this requires a robust workforce ecosystem, one faculty and staff shouldn't be expected to build from scratch while managing existing academic priorities.

The Institutional Challenge

Emerging technologies and the AI economy evolve faster than traditional curriculum cycles. Disconnected vendors, complex infrastructure requirements, and rising certification costs place pressure on already-stretched university teams.

The Partnership Advantage

Women in Cloud: Faculty readiness, learning-platform configuration, industry-recognized certification support, and program-delivery support.
Ollin EDU: University relationship management, procurement navigation, implementation coordination, and long-term partner success.

Program Benefits

Ready-to-Deploy Curriculum

Industry-aligned learning tracks combine faculty-ready courseware, applied lab frameworks, capstone projects, certification pathways, and implementation support.

Outcome: Expands emerging-technology offerings without building every component internally.

Proof-of-Work, Outcomes & Internship Pathways

Students complete applied projects, build portfolios, and gain access to internship opportunities, while progress and outcomes remain visible to the university.

Outcome: Gives students tangible evidence of capability beyond a transcript.

Industry Ecosystem & Community

Webinars, mentorship pathways, and access to the WIC ecosystem connect learning with internship and job placement opportunities.

Outcome: Helps students translate certifications into stronger professional positioning.

Embedded Industry Certifications

Starting with a fixed block of 250 certification vouchers, supported by aligned courseware and preparation resources.

Outcome: Reduces student cost barriers and creates a clear degree-plus-certification pathway.

Institutional Intelligence

Integrated technology stack, university intelligence dashboard, and outcome reporting.

Outcome: Gives leadership real-time visibility into participation, progress, and value.

Higher Education Strategy & Institutional Adoption

Ollin EDU brings nearly 30 years of higher education leadership across academic administration and institutional partnerships.

Outcome: Gives university leaders a higher education partner who knows how to move initiatives from interest to launch.

How the COE Works

1 Align →

Identify priorities, target learners, and initial technology tracks.

2 Design & Integrate→

Align mission, academic priorities, and workforce needs.

3 Activate→

Enroll students in labs, certification and applied pathways.

4 Measure & Scale ♦

Track internships, employment, and outcomes, then expand cohorts.

Annual Investment Inventory

Program Infrastructure

- ✓ Institution-wide curriculum and lab frameworks
- ✓ 250 embedded certification vouchers
- ✓ Integrated technology stack and university intelligence dashboard, executive reporting and outcome tracking

Partnership Support

- ✓ Faculty, platform, and program support
- ✓ Project management and partner success
- ✓ Women in Cloud curriculum, network and workforce development
- ✓ Ollin EDU strategy, research, and advisory support

The result is a scalable, institution-wide platform that strengthens existing degrees, equips students with recognized certifications and applied experience, expands employer access, and positions the university as a regional leader in **frontier workforce development and technology**.

Proven Today

7,500+

Individuals Certified

25,000+

Industry Leaders & Mentors

A workforce ecosystem delivering certifications, access, and opportunity.

By 2030

170M

New Jobs

\$4T+

Digital Spend

The landscape is agile and accelerating. Prepare your institution to lead.

Turn your university into the talent hub that closes the Cloud, AI, and Cybersecurity gap with the certifications, capstones, institutional infrastructure and coalition already built.

Schedule an Institutional Fit Conversation

Convene the appropriate academic, workforce, technology, and financial leaders to identify the strongest initial pathway for activation

University Partnerships:

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